

Save a Forgotten Equine  
**Profit & Loss**  
 January through December 2017

|                                      | Jan - Dec 17 |
|--------------------------------------|--------------|
| Ordinary Income/Expense              |              |
| Income                               |              |
| Interest                             | 1.68         |
| Program Services Revenue             |              |
| Adoption Fees                        | 14,481.25    |
|                                      | 14,481.25    |
| Total Program Services Revenue       | 14,481.25    |
| Special Events & Activities          |              |
| Heart of the Horse 2018              |              |
| Sponsor Income                       | 0.00         |
|                                      | 0.00         |
| Total Heart of the Horse 2018        | 0.00         |
| SAFE Benefit Horse Show 2017         |              |
| Sponsor Income                       | 25,380.80    |
| Dinner Tickets                       | 1,792.00     |
| Entry Fees                           | 24,565.00    |
| SAFE Benefit Horse Show 2017 - Other | 129.00       |
|                                      | 51,866.80    |
| Total SAFE Benefit Horse Show 2017   | 51,866.80    |
| Heart of the Horse 2017              |              |
| Sponsor Income                       | 7,550.00     |
| Auction Purchases                    | 74,186.00    |
| Auction Donations                    | 73,918.00    |
| Dinner Tickets                       | 12,800.00    |
|                                      | 168,454.00   |
| Total Heart of the Horse 2017        | 168,454.00   |
| SHS Events/Open House                | 10,823.90    |
| SAFE Merchandise                     | 2,628.87     |
| Tack Sale                            | 9,476.33     |
|                                      | 243,249.90   |
| Total Special Events & Activities    | 243,249.90   |
| Donations                            |              |
| Grants & Foundation Gifts            | 88,000.00    |
| Bequests                             | 101,000.00   |
| GIVE BIG                             | 8,556.22     |
| General Donations                    | 81,562.28    |
| Monthly Sponsorship                  | 35,320.41    |
| Designated Donations                 |              |
| Staffing                             | 35,000.00    |
| Fall Into Winter Feed Drive          | 28,906.00    |
| Facility Improvements                | 5,931.57     |
|                                      | 69,837.57    |
| Total Designated Donations           | 69,837.57    |
| Workplace Giving Programs            |              |
| King County Employee Giving          | 3,154.82     |
| State of WA Combined Fund Drive      | 2,382.72     |
| Boeing Employees Community Fund      | 5,707.50     |
| Other Workplace Giving Programs      | 79,264.98    |
|                                      | 90,510.02    |
| Total Workplace Giving Programs      | 90,510.02    |

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| Rebate/Giving Programs                |              |
| Kroger                                | 566.40       |
| Charity Gift Certificates             | 57.75        |
| Amazon Smile                          | 669.23       |
| Donate for Charity                    | 196.00       |
| iGive                                 | 25.53        |
|                                       | 1,514.91     |
| Total Rebate/Giving Programs          | 1,514.91     |
| Total Donations                       | 476,301.41   |
| Total Income                          | 734,034.24   |
| Expense                               |              |
| Special Events/Activities Expen       |              |
| SAFE Benefit Horse Show 2017          |              |
| Prizes                                | 1,775.00     |
| SAFE Benefit Horse Show 2017 - Other  | 18,517.73    |
|                                       | 20,292.73    |
| Total SAFE Benefit Horse Show 2017    | 20,292.73    |
| Heart of the Horse 2017               | 48,723.33    |
| SHS Events Expenses                   | 373.71       |
| Volunteer Appreciation Event          | 735.51       |
| SAFE Merchandise                      | 2,733.39     |
|                                       | 72,858.67    |
| Total Special Events/Activities Expen | 72,858.67    |
| Management & General Expenses         |              |
| Advertising and Promotion             | 133.14       |
| Printing and Reproduction             | 2,667.34     |
| Donation Database Software            | 529.20       |
| Payroll Fees                          | 390.96       |
| Volunteer Database Software           | 1,025.37     |
| Software Licensing                    | 255.31       |
| Memberships                           | 360.00       |
| Staff Travel, Mileage, Parking        | 378.30       |
| Payroll                               |              |
| FIT / FICA Employee Withholding       | 25,315.63    |
| Ian LeFae                             | 4,034.64     |
| Debi Shatos                           | 5,272.12     |
| Lindsay Refvem                        | 8,081.42     |
| Lori McMaster                         | 23,360.72    |
| Lisa Garr                             | 3,820.27     |
| Theresa Phelps                        | 42,838.71    |
| Bonnie Hammond                        | 41,237.07    |
|                                       | 153,960.58   |
| Total Payroll                         | 153,960.58   |
| Board & Volunteer Expenses            | 2,559.45     |
| Staff Education                       | 1,218.00     |
| Postage and Delivery                  | 582.61       |
| Office Supplies                       | 1,024.63     |
| Business Licensing                    | 50.00        |
| Bank Service Charges                  |              |
| Interest                              | 0.00         |
| Bank / Credit Card /Paypal Fees       | 9,030.16     |
|                                       | 9,030.16     |
| Total Bank Service Charges            | 9,030.16     |

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|--|-------------------|
| Insurance                                      | 7,545.41          |
| Phone & Internet                               | 4,191.92          |
| <b>Total Management &amp; General Expenses</b> | <b>185,902.38</b> |
| <b>Program Services</b>                        |                   |
| House Repairs / Renovation                     | 19,455.98         |
| Vehicle/Trailer Licensing                      | 221.25            |
| Auto Loan Payments                             | 6,438.60          |
| Property Purchase                              | 450.00            |
| Truck Diesel                                   | 1,487.15          |
| Truck Maintenance/Expenses                     | 1,128.83          |
| <b>Facility</b>                                |                   |
| Property Taxes                                 | 12,128.85         |
| Repairs and Maintenance                        | 10,307.58         |
| Farm Improvements                              | 13,931.14         |
| Lease  | 79,100.00         |
| Manure Management                              | 18,929.11         |
| Utilities                                      | 10,986.87         |
| Farm Expenses                                  | 12,730.48         |
| <b>Total Facility</b>                          | <b>158,114.03</b> |
| <b>Rescue Assets</b>                           | <b>23,748.96</b>  |
| <b>Community Outreach Expenses</b>             |                   |
| Hay/Other Outreach                             | 592.49            |
| Vet Outreach                                   | 1,017.86          |
| Gelding Clinics                                | 273.47            |
| Serenity Fund/Euthanization                    | 1,921.40          |
| <b>Total Community Outreach Expenses</b>       | <b>3,805.22</b>   |
| <b>Rescue Horse Expenses</b>                   |                   |
| Grain  | 10,195.10         |
| Hay  | 23,710.23         |
| <b>Training</b>                                |                   |
| Show Fees                                      | 150.00            |
| Tack/Training Supplies                         | 828.12            |
| Off-site Training                              | 12,015.00         |
| Off-site Training Board                        | 2,675.00          |
| Discretionary Training                         | 3,755.00          |
| <b>Total Training</b>                          | <b>19,423.12</b>  |
| <b>Veterinary</b>                              |                   |
| Euthanization/Removal                          | 485.00            |
| Supplements                                    | 1,813.84          |
| Rehab Board                                    | 700.00            |
| Bi-Annual Fecal Analysis/Deworm                | 411.20            |
| Veterinary Supplies                            | 634.13            |
| Regular Vet                                    | 19,245.17         |
| Emergency Vet                                  | 530.93            |
| Extraordinary Vet                              | 318.75            |
| Routine Vet                                    | 8,132.29          |
| Discount on Veterinary Services                | -2,904.28         |
| <b>Total Veterinary</b>                        | <b>29,367.03</b>  |
| Foster Care Stipend                            | 4,260.93          |
| Farrier  | 14,394.42         |

02/06/18

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|                             | <u>Jan - Dec 17</u>      |
|-----------------------------|--------------------------|
| Shipping and Hauling        | 171.00                   |
| Blanket Cleaning & Repair   | 2,727.23                 |
| Supplies                    | 921.59                   |
| Total Rescue Horse Expenses | <u>105,170.65</u>        |
| Total Program Services      | 320,020.67               |
| Taxes                       |                          |
| Payroll Taxes               | <u>19,806.61</u>         |
| Total Taxes                 | <u>19,806.61</u>         |
| Total Expense               | <u>598,588.33</u>        |
| Net Ordinary Income         | <u>135,445.91</u>        |
| Net Income                  | <u><u>135,445.91</u></u> |