

Save a Forgotten Equine

PROFIT AND LOSS

January - December 2019

| | TOTAL |
|---------------------------------------|-------------------|
| Income | |
| Donations | 0.00 |
| General Donations | |
| Restricted Donations | |
| Facility Fund | 16,234.57 |
| Fall Into Winter Feed Drive | 42,269.80 |
| Mayday Fund | 8,390.77 |
| Fall City 40 | 63,330.57 |
| Total Mayday Fund | 71,721.34 |
| Training Fund | 2,840.00 |
| Veterinary Fund | 1,800.00 |
| Total Restricted Donations | 134,865.71 |
| Unrestricted Income | 138,980.75 |
| Total General Donations | 273,846.46 |
| GiveBIG | 8,659.40 |
| Grants & Foundation Gifts | 14,500.00 |
| Monthly Sponsorship | 41,400.74 |
| Rebate Programs | 1,294.92 |
| Workplace Giving | 68,512.44 |
| Total Donations | 408,213.96 |
| General In Kind Donations | 7,215.06 |
| Interest | 12.06 |
| Program Services Revenue | |
| Adoption Fees | 11,024.00 |
| Total Program Services Revenue | 11,024.00 |
| Special Events Income | |
| Benefit Horse Show | |
| Horse Show Donations | 19,562.25 |
| Horse Show Expenses | -20,787.87 |
| Horse Show Revenue | 33,504.56 |
| Total Benefit Horse Show | 32,278.94 |
| Heart of the Horse | |
| Auction Income | 147,325.00 |
| Dinner Tickets | 19,755.00 |
| Donations and Sponsor Income | 12,280.00 |
| Heart of Horse Expenses | -89,310.02 |
| In Kind Donations | 43,656.49 |
| Total Heart of the Horse | 133,706.47 |

Save a Forgotten Equine

PROFIT AND LOSS

January - December 2019

| | TOTAL |
|---|---------------------|
| SHS Events | |
| Logo Merchandise | |
| Logo Merchandise Expense | -2,002.81 |
| Logo Merchandise Income | 3,087.26 |
| Total Logo Merchandise | 1,084.45 |
| SHS Events Expense | -895.31 |
| SHS Events Income | 8,633.17 |
| Tack Sale In Kind Donations | 17,721.25 |
| Tack Sale Income | -7,859.33 |
| Total SHS Events | 18,684.23 |
| Total Special Events Income | 184,669.64 |
| Total Income | \$611,134.72 |
| GROSS PROFIT | \$611,134.72 |
| Expenses | |
| Depreciation Expense | 17,405.04 |
| Management Expenses | |
| Banking Expenses | |
| Bank Fees | 322.95 |
| Credit Processing Fees | 4,963.06 |
| Total Banking Expenses | 5,286.01 |
| Office Expenses | |
| Copy & Print | 1,417.45 |
| Office Supplies | 3,028.65 |
| Phone & Internet | 3,275.71 |
| Postage & Delivery | 1,196.76 |
| Software & Subscriptions | 4,065.02 |
| Total Office Expenses | 12,983.59 |
| Organizational Expenses | |
| Advertising & Promotion | 1,220.00 |
| Business Licensing | 591.00 |
| Insurance | 9,535.66 |
| Memberships | 1,171.74 |
| Professional Fees | 12,747.90 |
| Total Organizational Expenses | 25,266.30 |
| Staff & Volunteer Expenses | |
| Staff Education | 1,018.00 |
| Staff Volunteer Misc Expenses | 3,031.93 |
| Volunteer Appreciation | 1,741.76 |
| Total Staff & Volunteer Expenses | 5,791.69 |
| Total Management Expenses | 49,327.59 |

Save a Forgotten Equine

PROFIT AND LOSS

January - December 2019

| | TOTAL |
|--|-------------------|
| Payroll | |
| Benefits | 13,463.76 |
| Payroll Fees | 1,120.26 |
| Payroll Taxes | 32,230.75 |
| Wages | 198,413.71 |
| Total Payroll | 245,228.48 |
| Program Services | |
| Community Outreach Expenses | |
| Gelding Assistance | 1,803.13 |
| Hay Bank & Other Assistance | 1,859.57 |
| MayDay Horses Outreach | 5,674.10 |
| Serenity Fund/Euthanization | 3,983.91 |
| Veterinary Assistance | 5,377.99 |
| Total Community Outreach Expenses | 18,698.70 |
| Facility | |
| Gravel | 5,108.02 |
| Lease | 73,488.00 |
| Property Taxes | 13,206.86 |
| Total Lease | 86,694.86 |
| Manure Management | 19,942.63 |
| Property Maintenance | |
| Services | 3,721.75 |
| Supplies | 21,376.55 |
| Total Property Maintenance | 25,098.30 |
| Utilities | 10,075.35 |
| Total Facility | 146,919.16 |
| Farrier | 14,027.00 |
| Discount on farrier services | -1,292.80 |
| Total Farrier | 12,734.20 |
| Feed | |
| Grain | 9,831.30 |
| Hay | 33,587.88 |
| Supplements | 8,431.13 |
| Total Feed | 51,850.31 |
| Foster Care | 304.64 |
| Misc Horse Expenses | 64.54 |
| Blanket Cleaning and Repair | 1,142.78 |
| Misc Horse Supplies | 1,870.36 |
| Shipping and Hauling | 627.50 |
| Total Misc Horse Expenses | 3,705.18 |

Save a Forgotten Equine

PROFIT AND LOSS

January - December 2019

| | TOTAL |
|------------------------------------|---------------------|
| Training | |
| Discretionary Training | 3,285.00 |
| Professional Training | 20,043.99 |
| Tack/Training Supplies | 3,104.84 |
| Total Training | 26,433.83 |
| Vehicle and Equipment | |
| Fuel | 3,844.45 |
| Interest on Truck Loan | -93.34 |
| Licensing | 230.25 |
| Maintenance & Repairs | 2,258.79 |
| Total Vehicle and Equipment | 6,240.15 |
| Veterinary | |
| Veterinary Services | 46,492.90 |
| Veterinary Services, Discount on | -9,740.09 |
| Veterinary Supplies | 3,522.00 |
| Total Veterinary | 40,274.81 |
| Total Program Services | 307,160.98 |
| Total Expenses | \$619,122.09 |
| NET OPERATING INCOME | \$ -7,987.37 |
| Other Income | |
| Dividends / Gains | 2,304.38 |
| Total Other Income | \$2,304.38 |
| NET OTHER INCOME | \$2,304.38 |
| NET INCOME | \$ -5,682.99 |